

LIVE LIFE BUILD | BUILDER SCRIPTS FOR BETTER COLLABORATION

INSTEAD OF...	TRY SAYING...
"This roof doesn't work, here's a better one I drew."	"Can I ask what led to the roof being designed this way? I'm wondering if we can explore another option that might be simpler / more economical to build / more weather resistant / easier to maintain."
"This designer doesn't know what they're doing."	"There are a few things that aren't clear yet. Would you be open to us clarifying together before we go further with the client?"
"I'll just build it differently with the certifier's signoff."	"Before we make any changes, I want to respect the copyright and make sure we're collaborating with the designer."
"That's not my job."	"Just to clarify, who's responsible for locking this in? I want to make sure nothing falls through the cracks."
"This plan is full of errors."	"There are a few inconsistencies I've picked up. Can we run through them together so we're all on the same page?"
"The designer's gone MIA again."	"We're waiting on a response from the designer. Can we agree on a deadline so we can keep things moving?"
"This detail makes no sense."	"From a buildability perspective, this detail might cause issues. Are you open to discussing some alternatives that could simplify it?"
"That's not going to work."	"I can see what's intended here. Can I share a concern about how it might play out practically during construction?"



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"You / We can't afford that."	"That option is likely to impact the budget significantly. Would you like me to price it or look at more cost-effective alternatives?"
"The drawings are a mess."	"There are some coordination issues between the plans and elevations. Let's flag those now so we can tidy it up before pricing or approval."
"It's just a SketchUp model. Useless."	"Are there full construction drawings to go with the model? I want to make sure we've got what we need to price and build it properly."
"We're not quoting again unless you make up your mind."	"To keep things moving efficiently, let's agree on how many rounds of pricing we're allowing. Then we can lock in and proceed with confidence."
"I'm not doing that without a variation."	"That's a change to the original scope. Happy to proceed once we've got a variation approved."
"This designer always over-specs everything."	"There are a few selections here that may not align with the budget. Should we revisit them together before finalising the quote?"
"I'm not chasing them again. They can come to me."	"To make this easier, can we agree on a single point of contact for design queries and a standard way of tracking responses?"



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"We'll just work it out on site."	"Before we get to site, can we clarify a few details so we're not making calls under pressure or holding up the build?"
"The client keeps changing their mind. It's a nightmare."	"There's been a few shifts in direction. Can we regroup with the client to confirm what's locked in and where we still need clarity?"
"This isn't how I would've designed it."	"I can see where this is heading. Can I share a suggestion that might make it simpler or more efficient without changing the intent too much?"
"The selections haven't even been finalised yet."	"To price and plan accurately, we'll need confirmed selections. Can we check where that's up to and who's documenting it?"
"There's no point giving feedback. They never take it on."	"I've raised a few things that haven't changed. Can we revisit them together and talk through what's possible and what's locked in?"
"The client's expectations are totally unrealistic."	"It might help to talk through what's achievable within the budget and timeframe so we can realign expectations before things go off track."
"We'll just do it how we usually do."	"Our standard approach for this detail has worked well in the past. Would you like us to price it that way, or follow what's documented?"

